



Empowering proven outcomes. **Simply.**

Confident care starts with integrated solutions proven to deliver real-world outcomes—every day.



The Reality of Post-Acute Care

Delivering compassionate care in an era of unprecedented pressure.

Across the entire LTPAC continuum, providers face a shared reality: staffing dynamics are evolving, resident acuity is rising, and reimbursement is increasingly constrained.

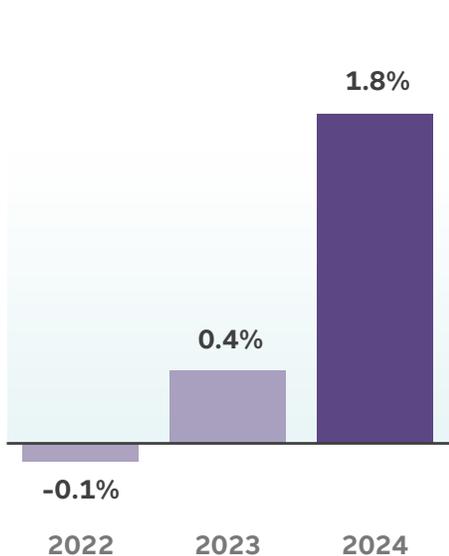
You are expected to deliver complex, consistent care while protecting both your residents and your caregivers. In this demanding environment, your equipment cannot simply be “hardware”—it must be a strategic asset that stabilizes your workforce and strengthens your financial resilience.

The State of the Industry: Pressure to Perform

FINANCIAL CONSTRAINT

1.8%

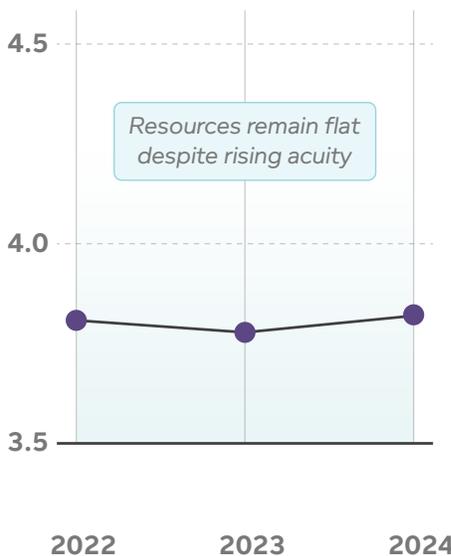
Median Operating Margin



STAFFING GAPS

3.8 Hrs

Nursing Hours / Resident Day



DEMOGRAPHIC SHIFT

12.7M+

Americans Over 80 Years Old



80+ population is growing steadily as the Baby Boomer generation ages and life expectancy increases.

Simplifying the Complexity of Care

Joerns is more than a manufacturer. We are a partner who stands with you to solve the specific challenges of the LTPAC environment. We focus our engineering on the three areas that matter most to your success:



Empowering Your Workforce

Standardized, intuitive designs that reduce physical strain and training time—keeping your staff focused on residents, not equipment.



Elevating Clinical Outcomes

Integrated systems engineered to reduce falls, prevent wounds, and support dignity for every level of acuity.



Securing Financial Health

Durable solutions designed for longevity and a lower total cost of ownership, protecting your bottom line today and tomorrow.

Empowering confident, compassionate care through solutions engineered for outcomes, reliability, and quality.

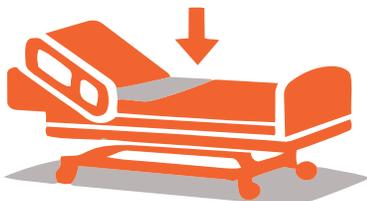


Integrated Care Solutions

Joerns integrated care solutions address the critical safety and care challenges in long-term and post-acute environments and enhance the mobility journey by bringing beds, surfaces, and lift solutions together as a cohesive system.

Our approach supports safer transfers and effective fall injury mitigation, reduces physical strain on caregivers during routine handling and mobility tasks, and helps protect skin integrity through advanced support surfaces designed for pressure redistribution and healing.

Falls Management



Engineered bed systems for safe transfers and effective fall mitigation.

- Reduced fall injuries
- Improved transfer safety
- Greater caregiver confidence

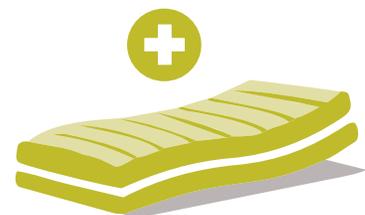
Safe Resident Handling & Mobility



Lifting and mobility solutions that reduce caregiver strain.

- Reduced caregiver injuries
- More efficient transfers
- Consistent care delivery

Advanced Wound Care



Support surfaces for pressure redistribution and wound prevention.

- Reduced pressure injuries
- Supported healing
- Preserved skin integrity

Real Stories, Real Outcomes

Wounds are among the most costly adverse events in healthcare, with treatment costs reaching as high as \$50,000 per wound. Beyond the financial penalty, they cost you your reputation.

Our integrated surfaces handle higher acuity without the discomfort of traditional interventions, providing a therapeutic foundation that inherently optimizes both skin integrity and resident experience.



CASE STUDY

The Carolinas Specialty Hospital

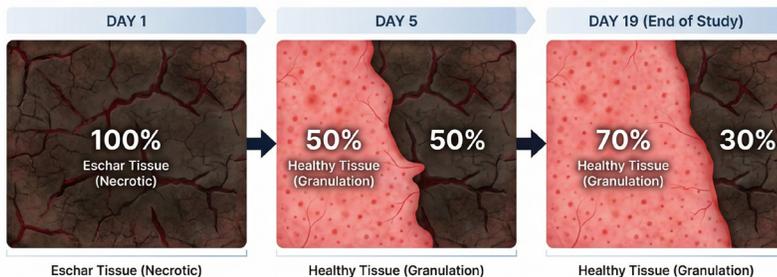
The Challenge: A 90-year-old resident with multiple Stage III pressure ulcers who was non-compliant with repositioning. Traditional wound therapy was failing, and her condition was deteriorating.

The Solution: The facility upgraded to the Dolphin™ Fluid Immersion Simulation (FIS) System, an advanced technology designed to maintain near-normal blood flow for complex wounds.

The Outcome: Accelerated Healing. In just 19 days, the patient's sacral ulcer volume healed by 68%, turning a high-risk admission into a clinical victory.

Wound Healing Progression: Eschar to Healthy Tissue

Eschar Tissue Healthy Tissue



Visual representation of tissue healing progression, showing the replacement of necrotic eschar with healthy granulation tissue over time.

Engineered Interoperability

Efficiency comes from connection. Joerns beds, surfaces, and lifts are designed to work together—not merely coexist.

Unified Controls

Standardized interface reduces training time

Synchronized Surfaces

Articulate with the frame to protect skin

Lift-Compatible Frame

Allows seamless access for safer transfers.

Vertical Lift

Bed adjusts within foot-print to save space.

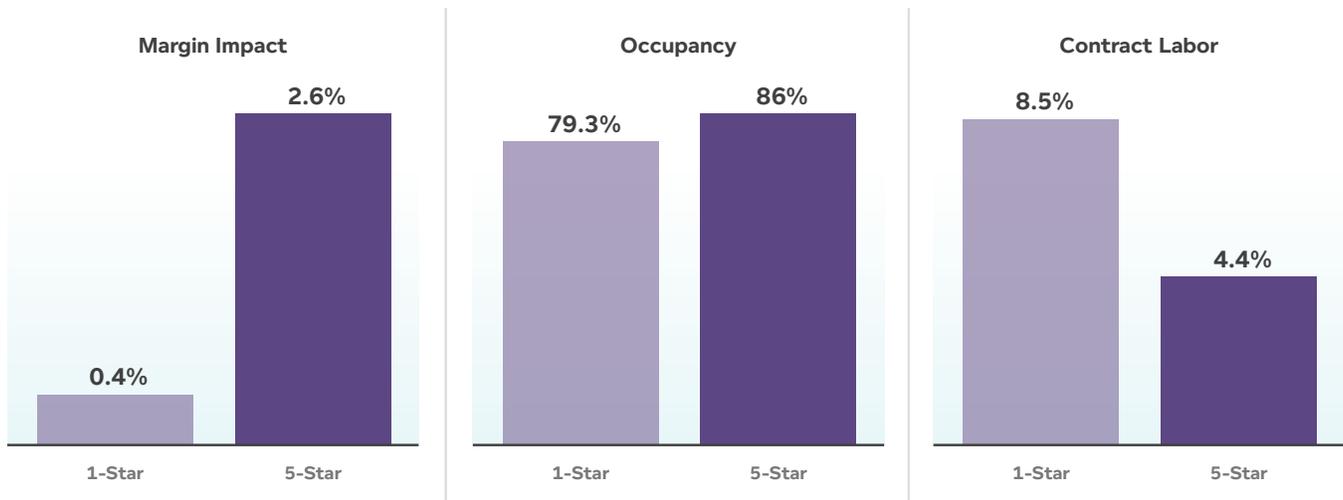


Reduce the
\$24,000
average cost
of staff musculoskeletal injuries
with ergonomic tools.

Protecting Your Bottom Line

Quality is no longer just a clinical goal—it is the foundation of your economic sustainability.

Comparison: 1-Star vs. 5-Star Facilities



Breaking the Cycle of Cost

Facilities need investments that last, not assets that cycle through the budget every few years.

Extended Asset Lifespan: Unlike disposable equipment, our solutions are engineered for longevity, allowing you to maximize the value of your capital investment over the long term.

Operational Efficiency: Standardized interfaces across beds and lifts reduce cognitive load, minimizing training time and error.

A Legacy of Trust: With 130 years of engineering heritage, our “Quality by Design” ensures predictable performance and reduces unexpected failures.

Reduced turnover, lower capital churn, and defensible audit data mean your investment delivers value today and tomorrow.



Your Solution is the One That Matters.

Joerns is ready to help you enhance patient care, increase efficiency, and improve outcomes.

Call: 1-800-826-0270

Email: info@joerns.com

Visit: www.joerns.com

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HEALTHCARE